

**IHK****Exportacademy**

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Webinar

The Export Control Executive: Liability and Risk Management



Managing directors and board members are personally liable for breaches of foreign trade law arising from the company's organisational deficiencies. This liability cannot be delegated. Management has four core responsibilities: organisation, personnel selection, information dissemination, and monitoring. These duties and their fulfilment must be integrated into the company's internal export control processes. Only then can sanctions for misconduct be avoided or at least mitigated. Recent rulings show that ignorance is no defence against penalties, and that authorities and courts interpret compliance liability very broadly. Therefore, robust risk management and a well-structured internal export control system are essential for the effective management of export controls within a company.

Seminar Aim

Gain a comprehensive understanding of management's responsibility for the internal organisation and oversight of export controls, and learn how to establish an Internal Compliance Programme (ICP).

Key Learning Objectives

- Comprehend the personal liability of management for organisational shortcomings in foreign trade law.
- Learn how to appoint and effectively perform the role of an Export Control Executive.
- Explore the essential responsibilities of the Export Control Executive and the critical role of an Internal Compliance Programme (ICP).
- Gain insights into risk management strategies to prevent or mitigate sanctions.

Who should attend?

Managing directors, board members, heads of departments of EU and third-country companies

Details

Date:	9th of September 2025
Time:	09:00 - 11:30 am CET
Location:	online
Trainer:	Prof. Dr. Philip Haellmigk, LL.M. is the owner and head of the law firm HAELLMIGK in Munich, which specialises in the areas of foreign trade and export control.
Costs:	€225 plus VAT.
Registration deadline:	2nd of September 2025

Contact

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